

# **Healthy Skin Your Way**



- Helps restore skin's balance without drying it out.
- Doesn't leave behind a residue or lingering impurities.
- Makes skin look healthy and vibrant

92% of women agree that Mary Kay $^{\rm \tiny 8}$  Balancing Toner feels gentle. $^{\rm \tiny *}$ 

## UNIQUE SELLING PROPOSITION:

# **Healthy Skin Your Way**

This gentle, refreshing toner contains antioxidant properties and helps restore skin's balance without drying it out. It doesn't leave behind a residue or lingering impurities, and it helps skin look healthy and vibrant. Plus, it is gentle enough for twice-daily use on all skin types.

#### **Additional Benefits**

• Designed with all skin types in mind.

## **Order of Application**

- 1. Mary Kay<sup>®</sup> Hydrating Cleanser OR Mary Kay<sup>®</sup> Mattifying Cleanser
- 2. Mary Kay® Exfoliating Scrub (once every other day, two or three times per week)
- 3. Mary Kay® Balancing Toner
- 4. Mary Kay<sup>®</sup> Hydrating Moisturizer OR Mary Kay<sup>®</sup> Mattifying Moisturizer

#### Formula Attributes

- Suitable for sensitive skin.
- Suitable for all skin types.
- Fragrance-free.
- Non-comedogenic.
- Tested for skin irritancy and allergy.
- Dermatologist-tested.

### **Use-Up Rate**

If using twice daily, the average use-up rate is about three months.

\*Results based on an independent third-party consumer study in which at least 99 women used a Mary Kay® Skin Care product as directed.