MARY KAY

MEDICAL RESEARCHERS TELL US,

The skin around the eyes has fewer sebaceous glands and less collagen and elastin than skin elsewhere on the face. And, as people age, the fat pad beneath the dermis diminishes, causing the skin to appear even thinner and the hollowed-out appearance under the eyes. These unique characteristics of eye-area skin require a little extra attention.



FACT: The skin around the eyes is the thinnest, most-delicate skin on the face.

MARY KAY

PRODUCT POSITIONING

Refresh a tired-looking appearance with this moisturizing and soothing eye gel.

BENEFITS AND CLAIMS

- Calm, cool and refresh a tired-looking appearance.
- Increase skin moisturization up to 130%.

How IT WORKS

• The botanical extracts included in the product are reported to tone, firm and reduce (Australia: to tone and reduce) the appearance of puffiness in the eye area.

KEY INGREDIENTS AND FUNCTIONS

Green tea extract	Antioxidant: Known as free radical scavengers, these ingredients are included in
(Camellia sinensis)	products to help protect the skin from the effects of free radicals generated by the
	environment.
	Soothing Agent: Known for its calming and soothing properties.
Cucumber extract	Soothing Agent: Known for its calming and soothing properties.
(Cucumis sativus extract)	
Dog rose hips extract (Rosa canina extract)	Conditioner: Improves the appearance of skin (e.g., skin looks softer, smoother).

APPLICATION INSTRUCTIONS

• Apply sparingly to brow bone and under-eye area.

CROSS-SELLING OPPORTUNITIES

- TimeWise® Firming Eye Cream
- TimeWise® Age-Fighting Eye Cream
- Mary Kay® Concealer
- Extra hydration moisturizers

USE-UP RATE

• 1 1/2 months

CHARACTERISTICS

\checkmark	Clinically tested for skin irritancy and allergy
\checkmark	Fragrance-free
✓	Dermatologist-tested
✓	Hypoallergenic