# **SALES DIRECTOR**

- 24+ unit Members
- Earn profit based on retail sales
- 4% 9%, or 13% Personal Team Commission
- 9%, 13%, or 23% Unit commission
- Team Building Bonus
- Unit Development Bonus of \$400-\$1,000

# Eligible for:

- Personal Team Building Bonus \$100 or more
- Unit Development Bonus of \$400 \$1,000
- Star Consultant Bonus of \$300 or more
- · Qualification for Term Life Insurance
- Cadillac Bonus, New Independent Sales Director Program Bonus
- Independent Senior Sales Director Bonus
- Earn the use of a Sales Director Career Car or Cash Compensation option
- Quarterly Star Sales Director recognition and year long consistency prizes
- Attend Leadership Conference
- Qualify for Top Sales Director Trip

### **DIRECTOR IN QUALIFICATION**

- 8 or more active personal team members
- · Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Cash Compensation)

### **FUTURE SALES DIRECTOR**

- 8 or more active personal team members
- · Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Cash Compensation option)

#### **TEAM LEADER**

- 5 to 7 active personal team members
- · Earn profit based on retail sales
- 9% or 13% personal team commission
- \$50 Team-building bonus for each qualified personal team member
- Eligible to go on-target for Grand Achiever status (Grand Achiever Cash Compensation)

### **STAR TEAM BUILDER**

- 3 to 4 active personal team members
- Earn profit based on retail sales
- 4%, 6%, or 8% personal team commission
- \$50 Team-building bonus for each qualified personal team member

### **SENIOR CONSULTANT**

- 1 to 2 active personal team members
- Earn profit based on retail sales
- 4% personal team commission
- \$50 Team-building bonus for each qualified personal team member

# **CONSULTANT**

- Earn profit based on retail sales
- Star Consultant, Company & Unit Prizes, Bonus Products
- \$50 Team-building bonus for each qualified personal team member

