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Frequently Asked Questions

1. Why did you change TimeWise Miracle Set 3D[®]?

TimeWise[®] *Miracle Set*[®] showcases Mary Kay's commitment to continuous refinement and devotion to healthy skin. We built on the successful foundation of the original set while pinpointing incremental, impactful improvements to deliver a familiar yet reimagined experience. We analyzed, listened, formulated, adjusted and tested. All for the love of skin—and its many wonderous, memorable, unique expressions of a life lived truly.

The new set delivers SPF and 12-hours of moisturization¹ but in lighter-feeling formulas. The products for day and night are uniquely different formulas and help reinforce skin's natural physiological shifts—to put it in scientific terms—from protection during the day to recovery at night. The scientifically proven benefits of *TimeWise 3D*[®] Complex since its launch inspired a way to infuse the full face with two applications of the complex, twice a day (moisturizer + either day product or night product). And there are options for every woman: *TimeWise*[®] *Miracle Set*[®], an Ultimate Set with the addition of the eye cream, and an intuitive alternative for a "basic set" for customers who may be price sensitive.

2. How is *TimeWise*[®] *Miracle Set*[®] different from *TimeWise Miracle Set 3D*[®]?

TimeWise[®] *Miracle Set*[®] has been reimagined to support skin's critical needs during the day and unique function at night with two new product forms and formulas – *TimeWise*[®] Daytime Defender SPF 30 and *TimeWise*[®] Nighttime Recovery. Both products include unique ingredients to reinforce skin's natural physiological shifts from protection during the day and recovery at night. The set also features a new single moisturizer designed for twice daily use, plus the cleanser you know and love.

The patented $TimeWise\ 3D^{\circledR}$ Complex, extensively researched for its efficacy to protect against causes of premature skin aging, is still in every product. Now with two products to deliver the complex to the face and neck twice a day (moisturizer + day product or night product), skin has more of what it needs to achieve its potential to age naturally. And the eye cream is still available, still featuring the $TimeWise\ 3D^{\circledR}$ Complex, and can be added to the set to create an Ultimate Miracle Set.

3. Does TimeWise ® Miracle Set ® have the same benefits as TimeWise Miracle Set 3D®?

You can be confident that you are *not* losing any benefits, but in fact, getting some great new additions! You'll still receive the benefits of our exclusive, patented *TimeWise 3D*[®] Complex in every product in addition to clear day and night specific benefits.

(See next page for comparison chart)

	TimeWise® Miracle Set®	TimeWise Miracle Set 3D®
What's New		
Visible results in weeks	Yes, in 2 weeks ²	Yes, in 4 weeks ⁵
Infusions of <i>TimeWise 3D</i> $^{ m ext{ iny R}}$	2	1
Complex absorbed into skin	<i>TimeWise®</i> Daytime	TimeWise [®] Age Minimize
morning and night	Defender SPF 30 or Nighttime	<i>3D</i> [®] Day or Night Cream
	Recovery + Antioxidant	
	Moisturizer	
Nighttime-specific	Yes	No
ingredient known to help		
calm and soothe skin		
One moisturizer for both	Yes	No
day and night use		
Visually appealing formulas	Yes, <i>TimeWise</i> ® Nighttime	No
	Recovery with special	
	<i>NutriBeads</i> [®] Duo	
What You Still Get		
3 easy steps morning and	Yes	Yes
night		
TimeWise 3D® Complex in	Yes	Yes
every product		
Improvement in multiple	Yes	Yes
visible signs of skin aging		
Daytime-specific ingredient	Yes	Yes
to help protect skin's		
moisture barrier		
SPF 30 broad spectrum	Yes	Yes
UVA/UVB protection		
24-hours of skin hydration	Yes, when Antioxidant	Yes, when Day Cream and
	Moisturizer is applied twice	Night Cream are each applied
	daily	once a day
Independent third-party	Yes	Yes
clinical and consumer		
testing		

 $^{^5}$ Results based on a 12-week independent clinical study in which 62 women used the *TimeWise Miracle Set 3D*[®] twice a day

4. Should I no longer say that $\mathit{TimeWise}^{\, \mathbb{R}}$ $\mathit{Miracle Set}^{\, \mathbb{R}}$ defends, delays and delivers?

If you've been using defends, delays, delivers successfully in your business, you can certainly continue to do so as it still applies to the new set.

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5. Is the *TimeWise 3D*[®] Complex the same as the *Age Minimize 3D*[®] Complex?

Yes, it is the same complex just with a more concise name and still featuring encapsulated resveratrol, vitamin B3 and an age-defying peptide.

6. Why is a second application of the *TimeWise 3D*[®] Complex important? Will I see double the benefits or does it work twice as fast?

In just a few short years, exposure to environmental aggressors that impact skin heightened—such as more LED screen time than ever before, pollution regardless of where you live, etc. In addition, independent research of the complex since its launch continued, further proving its efficacy against environmental aggressors. This combination signaled an opportunity to immerse the entire face and neck with two applications of the innovative and now patented $TimeWise\ 3D^{\circledR}$ complex, reinforcing skin's ability to stay looking its best longer. It was not tested to demonstrate it provides twice the benefits or work twice as fast.

7. What do I tell my customers who liked *TimeWise Miracle Set 3D*® and may not want to change?

You can assure your customers that the reimagined set delivers the age-defying benefits she loves—including improvement in fine lines, firmness and more even skin tone. If they loved having individual day and night products, you can excite them with the news of the brand-new product forms and formulas designed to reinforce skin's natural physiological shifts specific to day and night needs. And you can help them feel confident that their skin moisturization needs will be more than met with a single moisturizer designed for twice a day use that also delivers a second infusion of our exclusive $TimeWise\ 3D^{\circledR}$ Complex to the face and neck.

8. What are the benefits of using all the products together?

When you use all the *Miracle Set*[®] products together, you can experience both short- and long-term skin benefits including:

- Protection against UV
- Fewer visible fine lines and wrinkles
- Increased firmness
- Improved radiance
- Added hydration
- Improved skin texture
- Better overall appearance

Plus, using the three-step regimen both morning and night provides skin with around the clock care and a double infusion of $TimeWise\ 3D^{\circledR}$ Complex while reinforcing skin's natural physiological shift from day to night.

9. How is the new TimeWise® Miracle Set® different from the original set?

We built on the successful foundation of the original set while pinpointing incremental, impactful improvements to deliver a familiar yet reimagined experience. A few key differences:

- Unlike the original set, this latest *TimeWise* ® *Miracle Set* ® features a common ingredient platform—the innovative, scientifically proven and now patented *TimeWise 3D* ® Complex—making every product different from the original.
- While *TimeWise* ® Daytime Defender SPF 30 and *TimeWise* ® Nighttime Recovery may look similar to the original Day Solution SPF 35 and Night Solution, they contain new, unique actives and improved aesthetics.
- The *TimeWise* [®] 4-in-1 Cleanser builds on the benefits of the original 3-In-1 Cleanser—cleanses, refreshes and exfoliates—with the additional brightening benefit. Also, the beads in the latest cleanser are made from plant-derived waxes.

10. Is the *TimeWise* ® Daytime Defender SPF 30 a mineral or chemical sunscreen?

It is a chemical sunscreen designed to filter out approximately 97% of UVA and UVB rays.

11. Why is SPF in the *TimeWise* ® Daytime Defender SPF 30 instead of the Antioxidant Moisturizer?

The nongreasy *TimeWise* ® Daytime Defender SPF 30 is designed to meet skin's unique needs during the day, including supporting skin's moisture barrier with prickly pear extract* and protecting skin from harmful UVA and UVB rays. This gives *TimeWise* ® Daytime Defender SPF 30 a clear focus on reinforcing skin's physiological protection traits during the day. The *TimeWise* ® Antioxidant Moisturizer then can deliver lightweight but effective 12-hours of hydration¹ suitable for use both day and night. Used together, skin receives a double application of the patented *TimeWise* 3D® Complex.

12. Will there be a *TimeWise* ® Daytime Defender without SPF 30?

No. The main function of *TimeWise* [®] Daytime Defender SPF 30 is to protect skin from daily environmental aggressors including the sun.

13. Will you offer a moisturizer with SPF?

No. We removed SPF from the moisturizer to provide lightweight but long-lasting hydration for both day and night that delivers a second infusion of the $TimeWise\ 3D^{\circledR}$ Complex when used with the day and night products.

14. Why is the eye cream no longer part of the set?

Certainly, the eye area is not to be forgotten as it is often where the first early signs of skin aging appear. So, an ultimate Miracle Set that includes the eye cream is the best choice. The reimagined *TimeWise* [®] *Miracle Set* [®] provides the fundamentals of an effective skin wellness routine with four products that allow for a double infusion of the patented *TimeWise 3D* [®] Complex to be absorbed into the face and neck (moisturizer + either day or night product).

In just a few short years, exposure to environmental aggressors that impact skin heightened—such as more LED screen time that ever before, pollution regardless of where you live, etc. In addition, independent research of the complex since its launch continued, further proving its efficacy against environmental aggressors. This combination signaled an opportunity to immerse the entire face and neck with two applications of the innovative and now patented *TimeWise 3D* ® Complex, reinforcing skin's ability to stay looking its best longer as a starting point.

In addition, with the eye cream sold separately, Independent Beauty Consultants have more intuitive options for customizing the set and gaining incremental sales. Women wanting a more inclusive approach to helping prevent premature skin aging can choose an Ultimate Miracle Set that includes the eye area. Women who are more price sensitive or are just starting a skin wellness routine may want to start with the cleanser and moisturizer. This flexibility can make it easier to sell and gain loyalty by allowing more women to experience the benefits of *TimeWise* [®] in a way that meets their current needs and budget.

15. Are the *NutriBeads* [®] Duo in the night product the same as the *NutriBeads* [®] in the original *TimeWise* [®] Night Solution?

No. The original *TimeWise* [®] Night Solution contained a different type of bead containing three vitamin derivatives (A, C and E). *TimeWise* [®] Nighttime Recovery features *NutriBeads* [®] Duo made of cellulose and two sets of ingredients: resveratrol (pearl beads) and a blend of vitamin derivatives (pink beads).

- **16.** What are the vitamin derivatives in the pink beads in *TimeWise* ® Nighttime Recovery? A blend of derivatives of vitamins A, C and E.
- 17. Is the encapsulated resveratrol in *TimeWise* ® Nighttime Recovery different from the other products? Why is the resveratrol in beads?

The ingredient itself is the same, but how it is encapsulated is different. The resveratrol in the cleanser, moisturizer and day product is encapsulated within layers of lipids and water. Each layer slowly melts away when applied to skin to release this highly active ingredient. The resveratrol in *TimeWise* [®] Nighttime Recovery is delivered within the pearl beads, made of cellulose, allowing for the fresh release of this potent ingredient with each pump. This encapsulation was the best choice for the unique formula.

- 18. Are the beads in the *TimeWise* [®] 4-in-1 Cleanser the same as in *TimeWise* [®] Nighttime Recovery?

 No. There are two types of beads in the *TimeWise* [®] 4-in-1 Cleanser: one made with plant-derived waxes and the other made with polysaccharides. Both are well-suited for use in exfoliating skin care formulas such as cleansers. The beads are not made of plastics or microbeads. The *NutriBeads* [®] Duo in *TimeWise* [®] Nighttime Recovery are both made from cellulose.
- 19. Do the beads in *TimeWise* [®] Nighttime Recovery exfoliate like the beads in *TimeWise* [®] 4-In-1 Cleanser?

No. The cellulose beads in $\mathit{TimeWise}^{\, @}$ Nighttime Recovery burst when dispensed through the pump to release the ingredients fresh to your skin.

20. How is *TimeWise* ® Nighttime Recovery different from the original *TimeWise* ® Night Solution? *TimeWise* ® Nighttime Recovery is an upgraded formula with different active ingredients. It includes the *TimeWise* ® 3D Complex and a new form of *NutriBeads* ®. The special *NutriBeads* ® Duo features resveratrol in the pearl beads and a blend of vitamin derivatives in the pink beads. These cellulose beads burst when dispensed through the pump to release the ingredients fresh to your skin. Additionally,

TimeWise [®] Nighttime Recovery features an antioxidant boost from chamomile extract known to help bring a soothing calm* to skin while you sleep.

- 21. TimeWise ® Nighttime Recovery appears to have a yellow hue. Why? Can I still use it?

 Resveratrol is a potent active ingredient, which is why it is encapsulated in the pearl cellulose bead. If a bead bursts prior to being evacuated fully through the pump which may occasionally happen if vigorously shaken or dropped, such as during shipping, or a bead falls in between the end of a pump the resveratrol mixed in with the clear formula can cause a slight yellowing. You can continue to use the product as you would normally do. No special storage is needed for the formula whether yellowing is noticed or not.
- 22. How is *TimeWise* ® Daytime Defender SPF 30 different from the original *TimeWise* ® Day Solution? *TimeWise* ® Daytime Defender SPF 30 is an upgraded formula with different active ingredients and improved aesthetics. It features the *TimeWise 3D* ® Complex and also includes prickly pear extract to help strengthen* skin's moisture barrier. Not only is it providing broad-spectrum UVA and UVB sun protection like the original *TimeWise* ® Day Solution, but also it is packed with multiple ways to help skin defend against today's many environmental aggressors, including blue light and pollution.
- 23. How is *TimeWise* [®] 4-in-1 Cleanser different from the *Age Minimize 3D* [®] 4-in-1 Cleanser?

 The products are very similar, including our patented *TimeWise 3D* [®] Complex. Slight ingredient modifications were made to the formula that do not impact the aesthetic or performance. It is still the essential first step to healthy, beautiful skin. You can expect the same great 4-in-1 benefits from *TimeWise* [®] 4-in-1 Cleanser as you did with *Age Minimize 3D* [®] 4-in-1 Cleanser but in a more sustainable tube and certified FSC 100% cartons. For more information on Forest Stewardship Council, visit: https://fsc.org/en/what-the-fsc-labels-mean.
- 24. Why does TimeWise $^{\circledR}$ 4-In-1 Cleanser smell different from TimeWise $^{\circledR}$ Age Minimize 3D $^{\circledR}$ 4-in-1 Cleanser? Does it contain fragrance?

No, *TimeWise* [®] 4-In-1 Cleanser does not contain fragrance. Slight ingredient modifications have been made to the formula that do not impact aesthetics or performance. The updated ingredient composition can impart a scent different from the previous formula, which is inherent to the ingredients themselves.

25. How is *TimeWise*[®] Antioxidant Moisturizer different from *Age Minimize 3D*[®] Day Cream SPF 30 and *Age Minimize 3D*[®] Night Cream?

The *Age Minimize 3D*[®] Day Cream SPF 30 and Night Cream were designed to deliver multiple benefits including moisturization and day- and night-specific benefits. The lightweight, nongreasy *TimeWise*[®] Antioxidant Moisturizer is intended for twice daily use and does not feature day- or night-specific benefits. Instead, it focuses on delivering 12-hours of hydration¹ plus the benefits of our exclusive, patented *TimeWise 3D*[®] Complex for a double infusion to the face and neck in the morning and at night

when used with the new Daytime Defender SPF 30 and Nighttime Recovery. It also features a more sustainable tube and certified FSC 100% cartons. For more information on Forest Stewardship Council, visit: https://fsc.org/en/what-the-fsc-labels-mean.

26. How is *TimeWise* [®] Antioxidant Moisturizer different from *TimeWise* [®] Age-Fighting Moisturizer? *TimeWise* [®] Antioxidant Moisturizer features our innovative, scientifically proven and now patented *Timewise* 3D [®] Complex to provide three critical dimensions of skin support (antioxidants, brightening and collagen) and helps protect against the causes of premature visible skin aging. This new moisturizer delivers 12-hours of hydration¹ with a similar aesthetic to the original *TimeWise* [®] Age-Fighting Moisturizer but in a more sustainable tube and certified FSC 100% cartons. For more information on Forest Stewardship Council, visit: https://fsc.org/en/what-the-fsc-labels-mean.

27. How are the normal-to-dry formulas different from the combination-to-oily formulas?

- The normal-to-dry *TimeWise* [®] 4-In-1 Cleanser features a creamy consistency while the combination-to-oily formula is a gel. Both provide a gentle lather.
- The normal-to-dry *TimeWise* ® Antioxidant Moisturizer is a luxurious lotion that leaves skin feeling nourished while the combination-to-oily version has a slightly lighter texture and helps keep skin feeling balanced.
- 28. How is *TimeWise* ® Eye Cream different from *TimeWise* ® *Age Minimize 3D* ® Eye Cream?

 The products are very similar, including our patented *TimeWise 3D* ® Complex. Slight ingredient modifications were made to the formula that do not impact the aesthetics or performance. You can still expect the same great eye area benefits from the *TimeWise* ® Eye Cream as you did with *TimeWise* ® *Age Minimize 3D* ® Eye Cream. It also features more sustainable packaging.
- 29. Why does *TimeWise* ® Eye Cream smell different from *TimeWise* ® *Age Minimize 3D* ® Eye Cream? Does it contain fragrance?

No, *TimeWise* [®] Eye Cream does not contain fragrance. Slight ingredient modifications have been made to the formula that do not impact aesthetics or performance. The updated ingredient composition can impart a scent different from the previous formula, which is inherent to the ingredients themselves.

- 30. How is *TimeWise* ® Eye Cream different from *Mary Kay* ® Instant Puffiness Reducer? *TimeWise* ® Eye Cream is a twice daily cream that absorbs into skin to moisturize and provides multiple long-term benefits for the entire eye area. *Mary Kay* ® Instant Puffiness Reducer is designed to deliver quick, dramatic, temporary undereye depuffing results. It is not intended to replace your daily eye cream as it doesn't provide moisturization or multiple long-term benefits.
- 31. Why is the fill weight less for the *TimeWise* [®] Antioxidant Moisturizer (3 oz.) for twice daily use compared to the *TimeWise* [®] Age Minimize 3D Day Cream SPF 30 and Night Cream combined (3.4 oz.)?

The *TimeWise* [®] Antioxidant Moisturizer (3 oz.) focuses on delivering 12-hours of hydration¹ and is intended for twice daily use alongside the *TimeWise* [®] Daytime Defender SPF 30 (1 oz.) and *TimeWise* [®] Nighttime Recovery (1 oz.). This means you get two applications of the *TimeWise* 3D [®] Complex absorbed into the face and neck from 5 oz. of product for your day and night routines compared to the 3.4 oz. of product found between the *TimeWise* [®] *Age Minimize* 3D [®] Day Cream SPF 30 and Night Cream.

32. Why is *Age Minimize 3D* [®] no longer in the product names but the complex is still in the products? In updating *TimeWise* [®] *Miracle Set* [®], we took the opportunity to shorten each product name by removing *Age Minimize 3D* [®]. Not only does this help differentiate from the previous Miracle Set, but it also creates simpler, easier to remember names and better reflects our commitment to age positivity.

33. Why does the packaging feel and look different?

With our 10-year sustainability strategy, Enriching Lives Today for a Sustainable Tomorrow, *TimeWise* ® *Miracle Set* ® contributes to our holistic commitment to decrease the plastic intensity in our packaging by 30% and increase circularity with post-consumer resin. This can contribute to a different feel of the tubes.

In addition, we updated our logo for a more modern look and refreshed the packaging designs to create more consistency across all the portfolio. You'll also notice complementary color distinctions for skin care, color and products that bridge the two categories. These beautiful graphic updates create cohesion for the brand and true shelfie-worthy packaging that catch attention across social media feeds.

34. Is the packaging sustainable?

With our 10-year sustainability strategy, Enriching Lives Today for a Sustainable Tomorrow, *TimeWise* *\bigset *Miracle Set** tubes contribute to our holistic commitment to decrease the plastic intensity in our packaging by 30% and increase circularity with post-consumer resin. The glass bottles are recyclable when the pumps are removed. The cartons are certified FSC 100%. For more information on Forest Stewardship Council, visit: https://fsc.org/en/what-the-fsc-labels-mean. The tubes, caps and bottle pumps are not recyclable.

35. What makes the packaging more sustainable? How much post-consumer resin (PCR) is used? The *TimeWise* [®] 4-In-1 Cleanser tube is made with 36% post-consumer resin (PCR) and the *TimeWise* [®] Antioxidant Moisturizer tube is made with 34% PCR. The tube caps and *TimeWise* [®] Daytime Defender SPF 30 and *TimeWise* [®] Nighttime Recovery bottle pumps are not made with PCR.

36. Why are the caps different among some of the *TimeWise*® 4-in-1 Cleansers?

You may notice a hazy appearance on the inside of some caps, a difference in the amount of product dispensed, or a size difference in the cap opening between *TimeWise* [®] 4-in-1 Cleansers you receive. This is due to a decision to change the cap for a better experience. Some of the cleansers were produced with a cap that includes a portion of PCR material, which created a hazy effect, and has a larger opening.

The new cap going forward does not contain PCR and has a smaller opening for a more controlled dispensing of the formula.

37. Why are there no "tested for" claims on the product packaging?

Our priority was to bring this exciting, business-boosting new set to market to align with our 60th Anniversary celebration. As packaging takes time to manufacture, we moved forward to produce the packaging while testing was ongoing. But you can be confident each product in *TimeWise* [®] *Miracle Set* [®] is:

- Oil- and fragrance-free
- Dermatologist tested
- Tested for skin irritancy and allergy
- Noncomedogenic
- Suitable for sensitive skin

In addition, *TimeWise* ® Eye Cream is:

- Oil- and fragrance-free
- Dermatologist tested
- Ophthalmologist tested
- Tested for skin irritancy and allergy
- Noncomedogenic
- Suitable for sensitive eyes
- Suitable for contact lens wearers

38. What is the order of application for the *TimeWise* [®] *Miracle Set* [®]?

TimeWise® Antioxidant Moisturizer

TimeWise® Nighttime Recovery

TimeWise® Daytime Defender SPF 30

TimeWise® Antioxidant Moisturizer

While the moisturizer step is different between morning and evening, this order of application is consistent with applying your SPF product as the last step in your morning routine, while the evening routine is consistent with applying products from thinnest to thickest. This has been Mary Kay's recommendation for many years and reflects the evolution of our portfolio and formulas as well as being easy to learn with one consistent approach to SPF order of application.

39. Why does the Daytime Defender SPF 30 go on after the Antioxidant Moisturizer instead of before?

Historically, Mary Kay Canada recommended sunscreen to go on before the moisturizer, as the closest application to the skin. However with the advancement of sunscreen technology, we can now apply SPF after the moisturizer, as the last step of your skincare routine, and still receive the same benefits as before. This is why with the launch of our new $\mathit{TimeWise}^{\circledR}$ $\mathit{MiracleSet}^{\circledR}$ we are recommending spf application after the antioxidant moisturizer.

- 40. What is the order of application if I also use TimeWise® Eye Cream?
 - Apply Time Wise ® Eye Cream with clean fingers as your last step morning and evening.
- 41. What is the order of application for the *TimeWise* $^{\mathbb{R}}$ *Miracle Set* $^{\mathbb{R}}$ plus *TimeWise Replenishing* Serum $C+E^{\mathbb{R}}$?

Apply $TimeWise\ Replenishing\ Serum\ C+E^{\circledR}$ after $TimeWise^{\circledR}$ 4-in-1 Cleanser in both the morning and evening then continue with the rest of the $TimeWise^{\circledR}$ $Miracle\ Set^{\circledR}$ order of application.

42. What is the order of application for the *TimeWise* ® *Miracle Set* ® plus the Mary Kay *Clinical Solutions* ® Boosters?

Apply your *Clinical Solutions* [®] Booster following your cleansing step in both the morning and evening then continue with the rest of the *TimeWise* [®] *Miracle Set* [®] order of application. Note that the PHA+AHA Resurfacer should only be applied in the evening, 2 to 3 times per week.

43. Can *TimeWise* [®] *Miracle Set* [®] be used with Mary Kay *Clinical Solutions* [®] Retinol 0.5? What is the order of application?

Yes. In the evening, after cleansing with *TimeWise* [®] 4-in-1 Cleanser, apply *Clinical Solutions* [®] Retinol 0.5 to dry skin. Waiting 5 to 10 minutes after cleansing may reduce the potential for skin discomfort. If you're using the Ultimate Miracle Set, on nights you're applying Retinol 0.5, apply your eye cream BEFORE you apply Retinol 0.5, due to potential irritation that can occur if applied with residual retinol on your fingertips. After absorption, you may apply *Clinical Solutions* [®] Calm + Restore Facial Milk, followed by *TimeWise* [®] Nighttime Recovery and Antioxidant Moisturizer.

- 44. Do the TimeWise® Miracle Set® products contain fragrance?
 - No. The products in the set do not contain fragrance.
- 45. Do the TimeWise® Miracle Set® products contain oil?

No. The products in the set do not contain oil.

46. Do the TimeWise[®] Miracle Set[®] products contain parabens?

No. The products in the set do not contain parabens.

47. Are the products gluten free?

While wheat-derived ingredients are not common in *Mary Kay* ® products, we do not claim any *Mary Kay* ® products to be certified gluten-free. We are not aware of ingredients in the wheat/gluten category for *TimeWise* ® *Miracle Set* ® products. We recommend you refer your customers to the full ingredient list on the carton packaging so they can make an informed decision.

48. Are the products vegan?

TimeWise ® Daytime Defender SPF 30 contains an animal-derived ingredient – beeswax. The remaining products do not contain animal-derived ingredients.

- 49. Are the *TimeWise* ® *Miracle Set* ® products suitable for all skin types? Suitable for sensitive skin? Yes. The *TimeWise* ® 4-in-1 Cleanser and *TimeWise* ® Antioxidant Moisturizer were developed specifically to provide a choice in normal-to-dry and combination-to-oily formulas. The *TimeWise* ® Daytime Defender SPF 30 and *TimeWise* ® Nighttime Recovery are suitable for use on all skin types. All products are suitable for sensitive skin.
- **50.** Is *TimeWise* [®] Eye Cream suitable for all skin types? Suitable for sensitive eyes? Yes. The *TimeWise* [®] Eye Cream is suitable for all skin types and sensitive eyes.
- 51. Is the TimeWise® Miracle Set® still suitable for women with rosacea?

The *TimeWise* [®] *Miracle Set* [®] was not tested specifically on those with rosacea. If a woman has a skin condition like rosacea, she might want to consult a dermatologist before using the products, and as with any new skin care routine, it is recommended to first test the products on a small area of skin.

52. Can the *TimeWise* [®] *Miracle Set* [®] be used with other *Mary Kay* [®] products? Yes. It can be used with other *Mary Kay* [®] products.

53. I still have products from *TimeWise Miracle Set 3D* [®]. Can I use them with the products from the new *TimeWise* [®] *Miracle Set* [®]?

Yes, it is okay to use most products from the two sets together if you find you have leftover product while transitioning to the new set. However, we do not recommend layering the TimeWise Daytime Defender SPF 30 with the TimeWise Age Minimize 3D $^{\circledR}$ Day Cream as the experience may not be ideal. Please know that the

products from the two sets were not tested to be used together, so the combination of products from the two sets are not known to provide extra benefits (e.g., double the SPF protection or quicker age-defying results).

54. Are the products suitable for pregnant women?

While these products were not tested on pregnant or nursing women, *Mary Kay*[®] is committed to providing safe, quality products to its independent sales force members and their consumers. As with any skin care routine, if a woman is pregnant or nursing, it is recommended she consult her health care provider before using the products.

55. What is the shelf life for each product?

Three years for *TimeWise* [®] 4-in-1 Cleanser, Antioxidant Moisturizer and Nighttime Recovery plus *TimeWise* [®] Eye Cream.

Two years for *TimeWise* ® Daytime Defender SPF 30.

56. What is the use-up rate for each product? And how much should I use?

Please note time will vary depending on individual usage.

- TimeWise® 4-in-1 Cleanser approximately 2 months when used twice a day based on a dime-size dollop each use
- *TimeWise* ® Antioxidant Moisturizer approximately 1.5 months when used twice a day based on a dime-size dollop each use
- *TimeWise* ® Daytime Defender SPF 30 approximately 1.5 months when used once a day based on 6 pumps each use
- TimeWise[®] Nighttime Recovery approximately 1.5 months when used once a day based on 6 pumps each use
- *TimeWise* [®] Eye Cream approximately 2 months when used twice a day, using half a pea-size dollop total each use