

As a reminder about TikTok, you can only post about Mary Kay<sup>®</sup> products at this time, not the opportunity. This is due to platform rules and regulations. For more information about the TikTok platform, click <u>here</u>.

If your post is attempting to do business with your audience, that is you are actively soliciting team members, selling products, posting prices, discounts, the post is considered a commercial message and should be reserved for a business page, account or closed customer groups, not your personal account.

DATE	PRODUCTS	PHOTO/VIDEO	CAPTION
Wednesday, July 3	Mary Kay® Skin Care Hydrating Go Set OR Mary Kay® Skin Care Mattifying Go Set	Capture a photo of the Mary Kay® Skin Care Hydrating or Mattifying Go Set next to your travel makeup bag and other travel goodies.	Caption Summer 🔶 = Travel 🛪 and I've got just the thing to keep your daughters, nieces and family members packed and ready to roll: the Mary Kay Skin Care line in a travel set! 🌡 🛱 Personalize your post by answering the questions below! Where are you travelling this summer? What are some travel necessities you MUST take with you?
Monday, July 8		Capture a photo of you at your desk catching up on your Mary Kay business. INSPO: <u>This picture</u>	Caption Happy Monday! So Nothing kicks off the week quite like my cup of coffee and the love and passion I have for #MyMKLife! What's your #MondayMotivation? Personalize your post by answering the questions below! What do you do on Mondays to motivate yourself? Do you have any tips for others suffering from the Monday blues?

DATE	PRODUCTS	PHOTO/VIDEO	CAPTION
Monday, July 15	<ul> <li>Mary Kay<sup>®</sup> CC Cream Sunscreen Broad SPF 15</li> <li>Mary Kay<sup>®</sup> Foundation Primer Sunscreen Broad SPF 15</li> <li>Mary Kay<sup>®</sup> Makeup Finishing Spray by Skindinävia</li> </ul>	Take a video of yourself prepping your skin with Mary Kay® Foundation Primer Sunscreen Broad SPF 15 and applying Mary Kay® CC Cream Sunscreen Broad SPF 15, following it up with the Mary Kay® Makeup Finishing Spray by Skindinävia. INSPO: This video	Caption This summer, we are DONE letting our makeup melt! A The girls are staying ready for anything by prepping our makeup with these Mary Kay summertime makeup-savers! A A Keep them in your makeup bag for on- the-go touch-ups! A Personalize your post by answering the question below! How else do you keep your skin from getting oily in the summer?
Monday, July 29 National Lipstick Day	<ul> <li>Mary Kay<sup>®</sup> Supreme Hydrating Lipstick</li> <li>Mary Kay<sup>®</sup> Gel Semi- Matte Lipstick</li> <li>Mary Kay<sup>®</sup> Gel Semi- Shine Lipstick</li> </ul>	Snap a picture of yourself wearing your favourite Mary Kay® lipstick shade. INSPO: <u>This photo</u> OR Take a video of yourself wearing or trying on your favourite lipstick shades. INSPO: <u>This video</u> or <u>This video</u>	<ul> <li>Caption</li> <li>Happy National Lipstick Day! ▲ This year, we're putting our best lips forward with all the bold, beautiful colors and finishes of</li> <li>Mary Kay – from worth-the-hype hydration ▲ to magnificent mattes</li> <li>✓ to stunning shine! </li> <li>✓ Which shade are you celebrating with? </li> <li>Personalize your post by answering the questions below!</li> <li>What is your favourite</li> <li>Mary Kay® lipstick shade or finish?</li> <li>How does popping on a lipstick boost your confidence?</li> </ul>

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## Join the Mary Kay Sales Education Facebook Group

Become a member of the Mary Kay Sales Education Facebook Group for access to exclusive content such as Facebook Lives, sales force testimonials, tips and more. You will be in a group with 6,000 other Mary Kay independent sales force members so you can collaborate with and learn from them. Request to join the group <u>here</u>!

SocialCue

Social Trend: #PeachMakeup

What is it? #PeachMakeup is a trending makeup style characterized by soft, warm peach tones applied to the eyes, cheeks, and lips. It typically involves using peachy shades of eyeshadow, blush, and lipstick to create a cohesive and fresh look. The goal of #PeachMakeup is to achieve a natural, radiant appearance reminiscent of the warm glow of a peach. This trend often incorporates subtle shimmer or dewy finishes to enhance the overall luminosity of the complexion. It's popular among beauty enthusiasts for its versatility, as it complements a wide range of skin tones and can be adapted for both casual and formal occasions.

How to do it: 🍑 Let's Paint the Town Peach! 🍑

So, let's get creative and start sharing some stunning #PeachMakeup looks with our audience! Here are a few ideas to get you started:

- Showcase a step-by-step tutorial on how to achieve the perfect #PeachMakeup look using Mary Kay products.
- Highlight the versatility of peach tones by featuring different makeup looks for various skin tones and occasions.

**Examples**:

[TikTok1] [TikTok2] [Reel1] [Short1]