

GREAT *Start*

EARN PRODUCT BUNDLES

With the *Great Start* program, you can earn product bundles - turning your *Great Start* offers into profits!

ENJOY THE BENEFITS

- Stock your store with products you choose.
- Deliver service to your customers quickly with products on hand.
- Receive your choice of fabulous product bonus bundles*.



Get the Richest REWARDS

HERE'S HOW IT WORKS

Choose *Great Start* Bundles that you can sell for up to 100 percent profit.

Each time you reach \$1200 or more in cumulative retail product orders within your first four months, you'll select a *Great Start* Bundle valued at up to \$159*.

Your first four months means the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three calendar months.

Plus, you will receive 100 FREE names and 5 FREE gift-with-purchase premiums for the Preferred Customer ProgramSM (Value of \$150)!****

You'll be off to a *Great Start!*

Suggested Retail	Great Start Bundles** up to \$159 each	Maximum Bonus Value**	Star Consultant Level***
\$7,200	6	\$954	EMERALD
\$6,000	5	\$795	DIAMOND
\$4,800	4	\$636	RUBY
\$3,600	3	\$477	SAPPHIRE
\$2,400	2	\$318	♥
\$1,200	1	\$159	♥

* An Independent Beauty Consultant's cumulative orders with the Company must total \$1200 or more (excluding shipping, handling and tax) in retail products to be eligible for the product bonus bundles. The cumulative orders must be received and accepted by the Company in the same or following three calendar months that the Independent Beauty Consultant Agreement is received and accepted by the Company. Sales tax is required on the suggested retail value of products included in the product bonus bundles.

** You are eligible to receive up to six product bonus bundles total. Maximum bonus value is an example based only on the maximum product bonus bundle value of \$159 suggested retail. The actual total value of the bonuses received will depend on the suggested retail values of the product bonus bundle(s) selected and is subject to any required tax obligations.

*** Once you achieve \$1,800 in wholesale orders received and accepted by the Company in a program quarter, you are eligible for Mary Kay Total Reward points. See the Star Consultant Program page on *Mary Kay InTouch*® for complete details.

****You have nine months to use the 100 free names, and use will be cumulative over the nine-month period.

Unless noted, all prices are suggested retail.

GREAT START SELLING & TEAM BUILDING BUNDLES!

Choose the bundles that are right for you, and sell, sell, sell! Then watch your profits grow!

TimeWise® Miracle Set Bundle , \$159



- TimeWise® 4-in-1 Cleanser
- TimeWise® Antioxidant Moisturizer
- TimeWise® Daytime Defender Sunscreen SPF 30
- TimeWise® Nighttime Recovery (Available in Normal to Dry **OR** Combination to Oily)

Perfectly Pampered Bundle, \$129



- Intense Moisturizing Cream
- Oil-Free Hydrating Gel
- Mary Kay® Hydrogel Eye Patches (30 Pairs)

TimeWise Repair® Booster Bundle, \$155

- TimeWise® Repair Lifting Bio-Cellulose Mask
- TimeWise Repair® Volu-Firm® Advanced Lifting Serum



Clear Proof Bundle, \$131

- Clear Proof® Blemish Control Toner
- Clear Proof® Clarifying Cleanser
- Clear Proof® Oil-Free Moisturizer
- Clear Proof® Spot Solution
- Clear Proof® Deep-Cleansing Charcoal Mask
- Mask Applicator



Team Building REWARDS

SHARE THE FUN!

You're having fun in your Mary Kay business. You probably already know someone who would love to share this experience with you, don't you? Great news! When you and a friend go on this journey together, you can both have a *Great Start* with profitable rewards!

HERE'S HOW IT WORKS:

When you add a new personal team member within your first four months* of business, you can earn two product bonus bundles valued at up to a total of \$318 suggested retail** and a \$50 Team-Building Cash Bonus when*** your new personal team member becomes a *Great Start*-qualified Independent Beauty Consultant.† **No limits!**

THE REWARDS KEEP COMING!

After your first four months of business, you can continue to earn the \$50 Team-Building Cash Bonus for each**** new personal team member who becomes a *Great Start*-qualified Independent Beauty Consultant.† **No limits!**

MARY KAY

For more details on the *Great Start* Program, visit [Mary Kay InTouch®](#).

* Your first four months means the month your Independent Beauty Consultant Agreement is received and accepted by the Company and the following three months.

** The actual total value of the product bonus bundles received will depend on the suggested retail value of the product bonus bundles selected and is subject to any required tax obligations. Sales tax is required on the suggested retail value of the products included in the product bonus bundles. To receive your product bonus bundles, your retail order must be placed in the month they are earned or within the following three months.

*** In the month your new team member's initial or cumulative \$1,200 or more retail orders are received by the Company, you must be in active status to earn the bonuses. An Independent Beauty Consultant is considered active in the month a minimum \$450 retail order is received and accepted by the Company and in the following two calendar months.

† A *Great Start*-qualified Independent Beauty Consultant is one whose initial order or cumulative orders are \$1,200 or more in retail products, and the orders are accepted and received by the Company in the same or following three calendar months that her/his Independent Beauty Consultant Agreement is accepted by the Company.

Unless noted, all prices are suggested retail.

The Company reserves the right to change or update products, packaging and programs. Please visit [Mary Kay InTouch®](#) for the most up-to-date information.

Prices reflect the suggested retail value of each product bonus bundle.